## Postal Code 78703

Listings

Single Family Sales

Condo/TH Sales

**New Homes Only** 

Months of Inventory

**Total Sales** 

Resale Only

Sales Volume **New Listings** 

> Pending Withdrawn

> > Expired

N/A

| <b>Residential Statistics</b> |              |              |         |  |  |  |
|-------------------------------|--------------|--------------|---------|--|--|--|
|                               | Year-to-Date |              |         |  |  |  |
| Change                        | 2022         | 2021         | Change  |  |  |  |
| -46.7%                        | 8            | 15           | -46.7%  |  |  |  |
|                               | 9            | 9            |         |  |  |  |
| -29.2%                        | 17           | 24           | -29.2%  |  |  |  |
| +200.0%                       | 3            | 1            | +200.0% |  |  |  |
| -39.1%                        | 14           | 23           | -39.1%  |  |  |  |
| -32.8%                        | \$19,780,300 | \$29,422,220 | -32.8%  |  |  |  |
| -51.6%                        | 15           | 31           | -51.6%  |  |  |  |
|                               | 6            |              |         |  |  |  |
| -40.0%                        | 3            | 5            | -40.0%  |  |  |  |

| Average              | This Month  |             |        | Year-to-Date |             |        |
|----------------------|-------------|-------------|--------|--------------|-------------|--------|
|                      | Jan 2022    | Jan 2021    | Change | 2022         | 2021        | Change |
| List Price           | \$1,209,235 | \$1,266,242 | -4.5%  | \$1,209,235  | \$1,266,242 | -4.5%  |
| List Price/SqFt      | \$691       | \$558       | +23.9% | \$691        | \$558       | +23.9% |
| Sold Price           | \$1,163,547 | \$1,225,926 | -5.1%  | \$1,163,547  | \$1,225,926 | -5.1%  |
| Sold Price/SqFt      | \$666       | \$545       | +22.3% | \$666        | \$545       | +22.3% |
| Sold Price / Orig LP | 95.7%       | 93.2%       | +2.7%  | 95.7%        | 93.2%       | +2.7%  |
| Days on Market       | 40          | 83          | -51.3% | 40           | 83          | -51.3% |

+100.0%

-51.2%

This Month

Jan 2021

15

9

24

1

23

\$29,422,220

31

2.3

Jan 2022

8

9

17

3

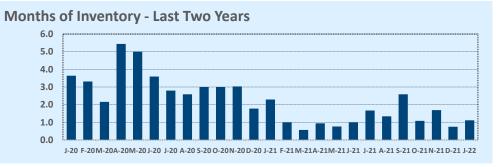
14

\$19,780,300

15

1.1

| Median               | This Month  |             |        | Year-to-Date |             |        |
|----------------------|-------------|-------------|--------|--------------|-------------|--------|
|                      | Jan 2022    | Jan 2021    | Change | 2022         | 2021        | Change |
| List Price           | \$1,150,000 | \$1,239,500 | -7.2%  | \$1,150,000  | \$1,239,500 | -7.2%  |
| List Price/SqFt      | \$661       | \$536       | +23.5% | \$661        | \$536       | +23.5% |
| Sold Price           | \$1,004,000 | \$1,252,500 | -19.8% | \$1,004,000  | \$1,252,500 | -19.8% |
| Sold Price/SqFt      | \$627       | \$536       | +16.9% | \$627        | \$536       | +16.9% |
| Sold Price / Orig LP | 93.0%       | 94.5%       | -1.6%  | 93.0%        | 94.5%       | -1.6%  |
| Days on Market       | 30          | 76          | -60.5% | 30           | 76          | -60.5% |

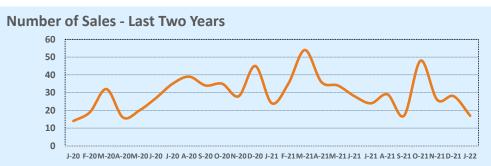


## Independence Title

| January | 2 | 0 | 2 | 2 |
|---------|---|---|---|---|
|---------|---|---|---|---|

| Price Range          | This Month |       |     | Year-to-Date |       |     |
|----------------------|------------|-------|-----|--------------|-------|-----|
|                      | New        | Sales | DOM | New          | Sales | DOM |
| \$149,999 or under   |            |       |     |              |       |     |
| \$150,000- \$199,999 |            |       |     |              |       |     |
| \$200,000- \$249,999 |            |       |     |              |       |     |
| \$250,000- \$299,999 | 1          |       |     | 1            |       |     |
| \$300,000- \$349,999 |            |       |     |              |       |     |
| \$350,000- \$399,999 | 1          | 1     | 64  | 1            | 1     | 64  |
| \$400,000- \$449,999 |            |       |     |              |       |     |
| \$450,000- \$499,999 |            | 1     | 4   |              | 1     | 4   |
| \$500,000- \$549,999 | 1          | 1     | 4   | 1            | 1     | 4   |
| \$550,000- \$599,999 |            |       |     |              |       |     |
| \$600,000- \$699,999 | 1          | 1     | 14  | 1            | 1     | 14  |
| \$700,000- \$799,999 |            | 1     | 20  |              | 1     | 20  |
| \$800,000- \$899,999 |            | 2     | 35  |              | 2     | 35  |
| \$900,000- \$999,999 |            | 1     | 3   |              | 1     | 3   |
| \$1M - \$1.99M       | 4          | 8     | 50  | 4            | 8     | 50  |
| \$2M - \$2.99M       | 4          |       |     | 4            |       |     |
| \$3M+                | 3          | 1     | 105 | 3            | 1     | 105 |
| Totals               | 15         | 17    | 40  | 15           | 17    | 40  |





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